



## Indiana

### **Addendum to the Real Broker, LLC Independent Contractor Agreement**

Real Broker, LLC makes this addendum a part of the Independent Contractor's Agreement to set forth state-specific policies and procedures for an agent ("Agent") affiliating with the company in the State of Indiana. This Addendum supersedes all previous Indiana addenda. The Company reserves the right to modify, suspend, or discontinue any of the terms, policies, procedures and/or benefits described in this addendum with proper notice.

All initially capitalized terms not defined herein shall have the meanings set forth in the Agreement, and all references in this Addendum to the Agreement shall be deemed to include reference to this Addendum and any other addenda attached to the Agreement, which are hereby incorporated by reference.

#### **BROKER CONTACT INFORMATION**

Company Name: Real Broker, LLC  
Company State License #: RC52100214

State Broker Name: Drew Dial  
State Broker License #: RB14047921  
Phone: (317) 794-2827  
Email: inbroker@therealbrokerage.com

#### **MEETINGS**

Second Wednesday of every month at 10:00 AM(ET) via Workplace & Fishers Office

#### **AGENCY RELATIONSHIPS**

Real Broker, LLC Indiana Office Policy is required to be presented and signed for all transactions and listings.

#### **EARNEST MONEY**

Real Broker, LLC does NOT hold Earnest Money Deposits. EMD should be held by the Title Company, the Cooperating Brokerage, or by a mutually agreed upon entity.

#### **CONTINUING EDUCATION**

36 hours every 3 year license renewal cycle (Current cycle ends 6/30/2026). 12 hours must be completed each year by 6/30. Each 3 year renewal cycle must also include at least 4 hours of Code of Ethics in the 36 hours.

#### **LICENSE RENEWAL**

Every 3 years (All agents licenses are on the same cycle. Next renewal is 6/30/2026)

#### **COMMISSION PAYMENTS**

Commission can only be paid to the brokerage. Indiana is a single-check state.

#### **MARKETING/ADVERTISING**

Real Broker, LLC Broker Agents in Indiana must adhere to Indiana Administrative Code, Section 876 IAC 8-1-8:

(a) Any display, classified advertising, signs, Internet advertising, or business cards that carry a broker's name must contain the name of the broker company with whom the broker is associated, and said broker company's name must be clearly visible. All advertising shall be under the direct supervision and in the name of the broker company.

(b) Any advertising by a broker company must reveal the name of the broker company either as it appears on the broker company's license issued by the commission or by its publicly known name.

(c) Any Internet, television, or radio advertising that carries the name of any broker associated with a broker company must carry the name of the broker company either as it appears on the broker company's license issued by the commission or by its publicly known name. However, if disclosing the name of the broker company is not practical in electronic displays of limited information (such as thumbnails, text messages, and tweets) the broker company's name does not need to be included if the electronic display is linked to a display that includes the broker company's name.

(d) A broker shall not advertise in a manner indicating that the property is being offered by a private party not engaged in the real estate business.

(e) Advertising where only a post office box number, telephone number, or street address appears shall not be used.

(f) No broker shall place a sign on any property, advertise, or offer any property for sale, lease, or rent without the written consent of the owner or the owner's authorized agent.

### **TEAMS/ALTERNATIVE NAME REGISTRATION**

Real Broker, LLC (ONLY)

### **PERSONAL ASSISTANTS (Licensed/Unlicensed)**

Real Broker, LLC Broker Agents in Indiana must adhere to Indiana Administrative Code, Section 876 IAC 8-1-7:

Brokers may not allow an unlicensed assistant to perform any act that would require licensure under IC 25-34.1-3-2, including the following functions:

(1) Prepare promotional materials or advertisements without the review and approval of the supervising broker.

(2) Show real property.

(3) Answer questions about listings other than those concerning list price, address, property features, or geographic directions.

(4) Discuss or explain a contract, listing, lease, agreement, or other real estate document with any person outside the broker's broker company.

(5) Conduct open houses.

(6) Conduct telemarketing or telephone canvassing to schedule appointments in order to seek listings.

(7) Negotiate or agree to any commission, commission split, management fee, or referral fee on behalf of a broker.

**BOARD & MLS AFFILIATIONS****[Metropolitan Indianapolis Board of REALTORS \(MIBOR\)](#)**

BLC Connect

**[Southwest Indiana Association of REALTORS \(SIAR\)](#)**

Indiana Regional Multiple Listing Service (IRMLS)

**[Southern Indiana REALTOR Association \(SIRA\)](#)**

MATRIX MLS

**[Crossroads Realtor Association](#)**

Indiana Regional Multiple Listing Service (IRMLS)

**[Bloomington Board of REALTORS](#)**

Indiana Regional Multiple Listing Service (MLS)

**[Lafayette Board of REALTORS \(LBOR\)](#)**

Indiana Regional Multiple Listing Service (MLS)

**[Northwest Indiana REALTOR Association \(NIRA\)](#)**

FLEX MLS

**[Upstate Association of REALTORS \(UPSTAR\)](#)**

Indiana Regional Multiple Listing Service (MLS)

**[Terre Haute Area Association of REALTORS \(THAAR\)](#)**

Indiana Regional Multiple Listing Service (MLS)

**[Kosciusko Board of REALTORS \(KBOR\)](#)**

Indiana Regional Multiple Listing Service (MLS)

**HELPFUL LINKS/RESOURCES****[Indiana Association of REALTORS](#)****[Indiana Professional Licensing Association](#)**