

CALIFORNIA ADDENDUM TO THE INDEPENDENT CONTRACTOR AGREEMENT

Real Brokerage Technologies Inc./DBA Real Broker, a California corporate entity of Real Broker LCC (**Company**), makes this addendum a part of the Independent Contractor's Agreement for agents affiliating with it in the State of California (**Agent**). This addendum supersedes all previous California addendums. While every effort is made to keep the contents of this document current, the Company reserves the right to modify, suspend, or discontinue any of the terms, policies, procedures and/or benefits described in this addendum with proper notice.

California Statewide Business Meetings:

Unless otherwise announced, California statewide business meetings will be held every Wednesday morning at 11:00 am Pacific. All agents are strongly encouraged to attend.

LOCATION: Zoom

Workplace Posts:

Workplace (software designed by Facebook) serves as the Company's main form of communications with the Agent. The responsible broker for the State of California will post articles on Workplace having to do with various areas of real estate activities. It is extremely important that the Agent remain up to date with the information found in these articles and posts and comply with the information provided therein.

Active License & License Renewal

An agent affiliated with the Company must retain an active license with the State of California. It is the sole responsibility of the Agent to obtain continuing education to comply with California requirements for license renewal. An agent failing to obtain the requisite amount of continuing education will be subject to separation. No licensed activity may be performed if the license has expired. Arrangements will be made for another Real Broker agent to complete any business until license has been reinstated. Compensation to the agent will be negotiated per industry standards, and payable from the expired license agents commission.

Reporting of Convictions, Indictments and License Disciplinary Actions

An agent shall immediately report any of the following to the Responsible Broker and the California Department of Real Estate:

- The bringing of a criminal complaint, information, or indictment charging a felony against the licensee.
- The conviction of the licensee, including any verdict of guilty, or plea of guilty or no contest, of any felony or misdemeanor.
- Any disciplinary action taken by another licensing entity or authority of California or any other state or an agency of the federal government.

BUSINESS NAMES

INDIVIDUALS

_____ An agent may register a DBA or nickname with their license. The California Department of Real Estate (DRE) should be notified if the nickname is significantly different from an Agent's name. For example, it is appropriate to use "Rob" instead of "Robert". However, if an Agent is using their middle name "Andrew" instead of "Robert", this should be registered with the DRE and approved by the Broker.

TEAMS

1. Fictitious Business Name

An agent desiring to do business under a Fictitious Business Name shall comply to the terms and conditions contained in Section [10140.5](#) of the California Business & Professions Code. No business shall be transacted under the Fictitious Business Name until it has been approved by the California State DRE, and displayed on the Real Broker license. The name may not include any terms such as "real estate broker, real estate brokerage, broker, brokerage, or any other term that would lead the public to believe that the team is offering real estate services or suggest the existence of a real estate entity independent of a responsible broker, pursuant to [10159.5](#). [FAQs regarding "Fictitious Business Names"](#)

The words "Inc", "Company", "Corp", "Corporation", or "LLC" are prohibited from being used. [CLICK HERE](#) for rules on team names.

b. Advertising of Team Name

Pursuant to California Business & Professions Code Section [10159.6](#), advertising and solicitation materials that contain a team name shall include and display in a conspicuous and prominent manner the 1) team name and the name and license number of at least one of the licensed members of the team and 2) the name of the brokerage, displayed as prominently and conspicuously as the team name.

In all cases, a DBA, nickname, or team name must be approved by the Broker and the DRE before it can be used in any advertising. The DBA, Team Name, or Nickname must be added to the corporate license at the DRE prior to use.

ADVERTISING

Advertising - Disclosure of Name and Licensed Status

All advertising shall be compliant with Section [10140.5](#) and Section [10140.6](#) of the California Business and Professions Code. ([CLICK HERE](#))

For more information on advertising guidelines please refer to this information prepared by the California Department of Real Estate: ([CLICK HERE](#))

BUSINESS CARDS

- An agent's name can be bigger than the brokerage's name. However, the brokerage name and logo needs to be prominently displayed in marketing.
- Agent may use an approved DBA or nickname on a business card.
- Agent's phone number does not need to clearly state the type of phone it is ("Office", "Cell", etc.).
- License number of the Agent needs to be on the business card.
- Brokerage license number and contact number do not need to be on the business card.

YARD SIGNS

- An agent's name may not be larger than the brokerage's name.
- Agents may use an approved DBA or nickname on a yard sign.
- Agent's phone number does not need to clearly state the type of phone it is ("Office", "Cell", etc.).
- Agent's license number shall be on the yard sign.
- Brokerage license number does not need to be on the yard sign.
- Brokerage contact number does not need to be on the yard sign.
- Yard signs can be any size. However, some HOAs have restrictions on size.

WEBSITE

- An agent's name may not be bigger than the brokerage's name.
- Agent may use an approved DBA or nickname on a website.
- Agent's phone number does not need to clearly state the type of phone it is ("Office", "Cell", etc.).
- Agent's license number shall be on their website.
- Brokerage license and number do not need to be on a website.
- In California, an Agent's website is not required to list all states that brokerage is licensed in.
- Agent's website does not need to link to brokerage's corporate website (www.joinreal.com).

GENERAL ADVERTISING REQUIREMENTS

- An agent's name may not be larger than the brokerage's name.
- An agent may use an approved DBA or nickname on advertisements. (Reminder: No DBA or nickname may be used until it has been approved by the DRE and the broker.)
- Agent's phone number does not need to clearly state the type of phone it is ("Office", "Cell", etc.).
- Agent's license number shall be included on the advertisement.
- Brokerage license number is not required to be on the advertisement.
- Brokerage contact number is not required to be on the advertisement.

- For social media, follow the same rules as above.
- An Agent must have written permission to share another brokerage's listings.

UNLICENSED ASSISTANTS

Agents must be very careful with the activities they allow an unlicensed assistant to perform. It is unlawful for an unlicensed assistant to perform duties that require a license. Please refer to this guide from the Department of Real Estate. ([CLICK HERE](#))

CONTACT INFORMATION:

California Real Broker Entity: Real Brokerage Technologies, Inc./DBA Real Broker
License #02022092

California Responsible Broker: Jason Lopez
License #01180851

Broker Email: CABroker@therealbrokerage.com

Call / Text 619-248-6434

Main Address: 4533 Hillview Dr., La Mesa, California 91941

Mailing Address: 8030 La Mesa Blvd., #502, La Mesa, CA 91942

Support Contact Email: support@joinreal.com

Phone 413-248-7325